

# THE GRADUATING CLASS OF 2016

CATEGORIES	Permanent Work Authorization	Non-Permanent Work Authorization	Total MBA Graduates
Seeking Employment	41	26	67
Not Seeking Employment	--	--	--
Company-sponsored; already employed	1	0	1
Continuing Education	0	0	0
Postponing Job Search	1	4	5
Starting a new business	0	0	0
Not seeking for other reasons	2	0	2
Total Not Seeking	4	4	8
No Recent Information Available	0	1	1
<b>Total Graduates</b>	<b>45</b>	<b>31</b>	<b>76</b>

#### Notes

1. "Permanent Work Authorization" is defined as the student being a citizen or permanent resident of the country where attending school.

2. Students who have not reported a work authorization are included in the totals, but not in the breakdowns.

TIMING OF FIRST JOB ACCEPTANCES	Total Seeking Employment	% First Accept by Graduation	% First Accept After Grad and by 3 months after Grad	Total Accept by 3 months After Grad
Permanent Work Authorization	41	78.0%	14.6%	93%
Non-Permanent Work Authorization	26	73.1%	26.9%	100%
<b>Total Graduates Seeking Employment</b>	<b>67</b>	<b>76.1%</b>	<b>19.4%</b>	<b>96%</b>

#### Notes

1. The number of students listed under "Total Seeking Employment" does not include students which are company-sponsored, continuing education, postponing job search, starting a new business, or not seeking for other reasons.

2. Students who have not reported a work authorization are included in the totals, but not in the breakdowns.

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## PRIMARY SOURCE OF FULL-TIME ACCEPTANCES

SCHOOL-FACILITATED-ACTIVITIES	Percent
Scheduled interviews on and off campus	24.2%
Consortia events	--
Video and telephone interviews	--
School-Facilitated Internships	12.9%
Off-campus activities supported by the career center	--
Job fairs	8.1%
Employer information meetings/dinners	8.1%
Resume books, resume referrals, Web resumes	4.8%
Job postings	11.3%
Faculty referrals	--
Alumni referrals	11.3%
Other school-facilitated activity	--
<b>TOTAL SCHOOL-FACILITATED ACTIVITIES</b>	<b>78.1%</b>

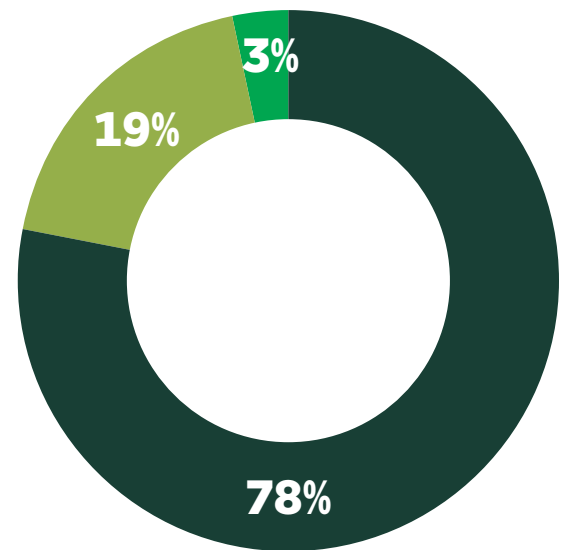
GRADUATE-FACILITATED-ACTIVITIES	Percent
Previous employer	1.6%
Graduate-Facilitated Internships	--
Family, friends outside School	--
Internet	14.5%
Third-party sources, e.g., executive recruiters, etc.	--
Direct mail campaign	--
Newspaper, magazine and other advertisements	--
Other graduate-facilitated	3.2%
<b>TOTAL GRADUATE-FACILITATED ACTIVITIES</b>	<b>18.8%</b>

<b>NO RESPONSE BY GRADUATE</b>	<b>3.1%</b>
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<b>TOTAL JOB ACCEPTING GRADUATES</b>	<b>100%</b>
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Notes:

1. Includes all data collected before 120 days after graduation.
2. Includes students based on actual graduation date, not based on original projected graduation class.
3. Only includes data for accepted jobs within three months of the student's graduation date.



**NO RESPONSE BY GRADUATE** 3%  
**GRADUATE-FACILITATED ACTIVITIES** 19%  
**SCHOOL-FACILITATED ACTIVITIES** 78%

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## COMPENSATION REPORT

Base Salary	% Reporting (1)	Mean	Median	Low	High
Permanent Work Authorization	89.5%	\$99,805	\$100,003	\$75,000	\$135,000
Non-Permanent Work Authorization	80.8%	\$108,973	\$107,880	\$72,800	\$140,000
<b>Total Reporting</b>	<b>85.9%</b>	<b>\$103,306</b>	<b>\$100,800</b>	<b>\$72,800</b>	<b>\$140,000</b>

(1) Divides number of students reporting Base Salary by the number of students reporting accepting a position.

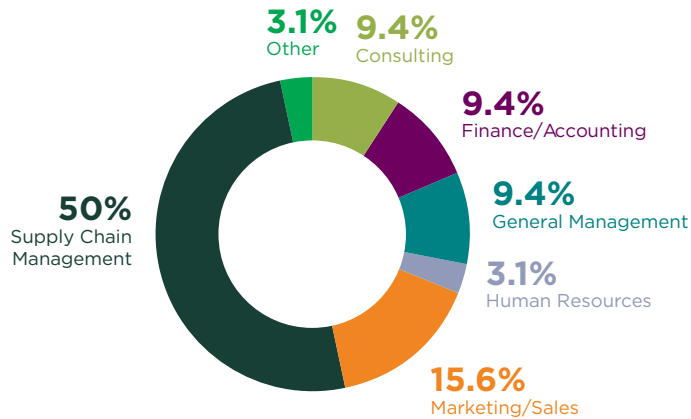
Signing Bonus	% Reporting (2)	Mean	Median	Low	High
Permanent Work Authorization	97.1%	\$15,939	\$15,000	\$5,000	\$46,000
Non-Permanent Work Authorization	71.4%	\$24,033	\$20,000	\$8,000	\$57,500
<b>Total Reporting</b>	<b>87.3%</b>	<b>\$18,469</b>	<b>\$15,000</b>	<b>\$5,000</b>	<b>\$57,500</b>

(2) Divides number of students reporting useable Signing Bonus information by the number of students providing base salary information.

Other Guaranteed Compensation	% Reporting (3)	Mean	Median	Low	High
<i>Permanent Work Authorization</i>	11.8%	\$8,610	\$8,250	\$5,700	\$12,240
Non-Permanent Work Authorization	0%	I/D	I/D	I/D	I/D
<b>Total Reporting</b>	<b>7.3%</b>	<b>\$8,610</b>	<b>\$8,250</b>	<b>\$5,700</b>	<b>\$12,240</b>

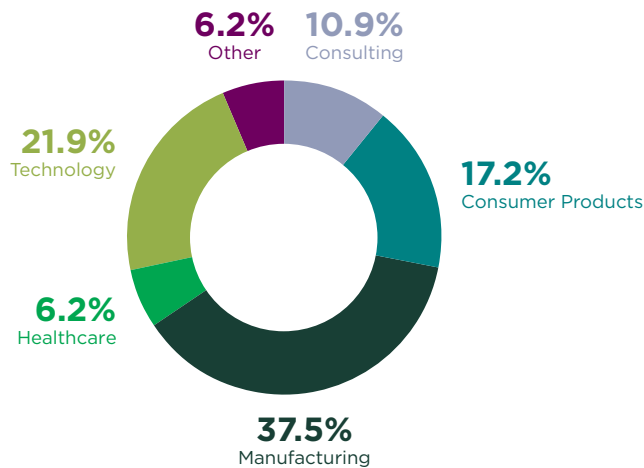
(3) Divides number of students reporting Other Guaranteed Compensation information by the number of students providing base salary information

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## COMPENSATION BY PROFESSIONAL FUNCTIONS

Function	% Reporting	Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
Consulting	9.4%	\$130,000	\$130,000	\$120,000	\$135,000
Finance/Accounting	9.4%	\$95,451	\$100,400	\$80,004	\$101,000
General Management	9.4%	\$103,500	\$102,000	\$80,000	\$118,000
Human Resources	3.1%	I/D	I/D	I/D	I/D
Marketing/Sales	15.6%	\$94,150	\$95,000	\$75,000	\$112,500
Supply Chain Management	50.0%	\$102,139	\$100,000	\$72,800	\$140,000
Other	3.1%	I/D	I/D	I/D	I/D



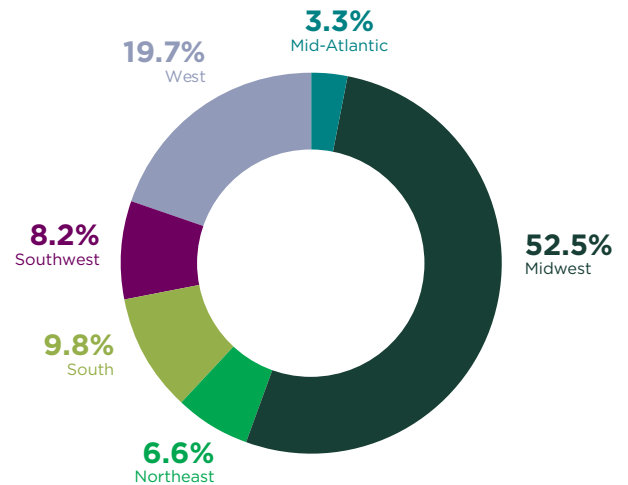
## COMPENSATION BY INDUSTRIES

Industry	% Reporting	Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
Consulting	10.9%	\$126,821	\$130,000	\$100,000	\$137,750
Consumer Products	17.2%	\$104,500	\$102,000	\$75,000	\$118,000
Manufacturing	37.5%	\$96,538	\$100,000	\$80,000	\$115,000
Healthcare	6.2%	I/D	I/D	I/D	I/D
Technology	21.9%	\$104,366	\$95,075	\$72,800	\$140,000
Other	6.2%	\$91,669	\$100,000	\$75,000	\$100,006

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## COMPENSATION BY NORTH AMERICAN GEOGRAPHIC REGIONS

Geographic Region	% Reporting	Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
Mid-Atlantic	3.3%	I/D	I/D	I/D	I/D
Midwest	52.5%	\$105,106	\$101,000	\$72,800	\$137,750
Northeast	6.6%	\$105,669	\$100,006	\$100,000	\$117,000
South	9.8%	\$100,833	\$101,000	\$90,000	\$117,000
Southwest	8.2%	\$92,000	\$95,000	\$80,000	\$100,000
West	19.7%	\$110,408	\$112,500	\$82,000	\$140,000
<b>Total Reporting</b>	<b>100%</b>	<b>\$103,754</b>	<b>\$100,800</b>	<b>\$72,800</b>	<b>\$140,000</b>



Notes:

1. I/D refers to instances with insufficient data. MBA Standard guidelines require a minimum of three data points for each category and that the number of data points is equal to or greater than one percent of full-time graduates seeking employment. Data points not meeting both requirements were included in the Other category. For tables with no Other category (or I/D for Other), the data points are not reported but are still considered in the total.
2. Accepted offers without known salary information are included in the leftmost 'Graduates Accepting New Employment' column but are not included in the salary calculations.
3. Accepted offers without known Function are excluded from all calculations.
4. All compensation statistics do not include values where the student entered \$0 or did not respond.

## INTERNSHIP RESULTS

# THE GRADUATING CLASS OF 2017

**100% EMPLOYED**  
**AVERAGE BASE SALARY**  
**\$6,491 PER MONTH**

